

**Manufacturing Sample File**  
**Balance Sheet Prev Year Comparison**  
As of December 31, 2011

	Dec 31, 11	Dec 31, 10	\$ Change	% Change
<b>ASSETS</b>				
<b>Current Assets</b>				
<b>Checking/Savings</b>				
Company Checking Account	12,649.10	64,985.02	-52,335.92	-80.5%
Company Savings Account	12,653.00	12,653.00	0.00	0.0%
Petty Cash Account	500.00	0.00	500.00	100.0%
<b>Total Checking/Savings</b>	25,802.10	77,638.02	-51,835.92	-66.8%
<b>Accounts Receivable</b>				
Accounts Receivable	93,751.90	12,105.00	81,646.90	674.5%
<b>Total Accounts Receivable</b>	93,751.90	12,105.00	81,646.90	674.5%
<b>Other Current Assets</b>				
Materials Inventory	135,560.69	50,210.75	85,349.94	170.0%
Work in Progress-Direct Labor	38,889.98	0.00	38,889.98	100.0%
Work in Progress-Utilities	761.59	0.00	761.59	100.0%
Work in Progress-Indirect Mater	20.00	20.00	0.00	0.0%
Finished Goods Inventory	-20,478.61	169,700.85	-190,179.46	-112.1%
<b>Prepays</b>				
Prepaid Insurance	-0.06	0.00	-0.06	-100.0%
<b>Total Prepays</b>	-0.06	0.00	-0.06	-100.0%
Security Deposit	1,000.00	1,000.00	0.00	0.0%
Undeposited Funds	19,000.00	0.00	19,000.00	100.0%
<b>Total Other Current Assets</b>	174,753.59	220,931.60	-46,178.01	-20.9%
<b>Total Current Assets</b>	294,307.59	310,674.62	-16,367.03	-5.3%
<b>Fixed Assets</b>				
Automobiles & Trucks	56,963.45	56,963.45	0.00	0.0%
Computer & Office Equipment	2,500.00	0.00	2,500.00	100.0%
Office Equipment (over \$500)	5,236.32	5,236.32	0.00	0.0%
Accumulated Depreciation	-923.04	0.00	-923.04	-100.0%
<b>Total Fixed Assets</b>	63,776.73	62,199.77	1,576.96	2.5%
<b>TOTAL ASSETS</b>	<b>358,084.32</b>	<b>372,874.39</b>	<b>-14,790.07</b>	<b>-4.0%</b>
<b>LIABILITIES &amp; EQUITY</b>				
<b>Liabilities</b>				
<b>Current Liabilities</b>				
Accounts Payable				
Accounts Payable	91,418.13	3,010.70	88,407.43	2,936.4%
<b>Total Accounts Payable</b>	91,418.13	3,010.70	88,407.43	2,936.4%
<b>Credit Cards</b>				
My Credit Card	657.26	0.00	657.26	100.0%
<b>Total Credit Cards</b>	657.26	0.00	657.26	100.0%

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Accrual Basis

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<b>Other Current Liabilities</b>				
<b>Payroll Liabilities</b>				
SEC125 Payable	100.00	0.00	100.00	100.0%
Payroll Taxes Payable	1,180.12	0.00	1,180.12	100.0%
Payroll Liabilities - Other	26.32	0.00	26.32	100.0%
<b>Total Payroll Liabilities</b>	1,306.44	0.00	1,306.44	100.0%
<b>Line of Credit</b>	3,738.85	62,590.27	-58,851.42	-94.0%
<b>Total Other Current Liabilities</b>	5,045.29	62,590.27	-57,544.98	-91.9%
<b>Total Current Liabilities</b>	97,120.68	65,600.97	31,519.71	48.1%
<b>Total Liabilities</b>	97,120.68	65,600.97	31,519.71	48.1%
<b>Equity</b>				
<b>Deborah Wood Capital</b>				
Deborah Wood Draws	-135,000.00	0.00	-135,000.00	-100.0%
<b>Total Deborah Wood Capital</b>	-135,000.00	0.00	-135,000.00	-100.0%
<b>Retained Earnings</b>	307,273.42	301,639.45	5,633.97	1.9%
<b>Net Income</b>	88,690.22	5,633.97	83,056.25	1,474.2%
<b>Total Equity</b>	260,963.64	307,273.42	-46,309.78	-15.1%
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>358,084.32</b>	<b>372,874.39</b>	<b>-14,790.07</b>	<b>-4.0%</b>